

Renews!

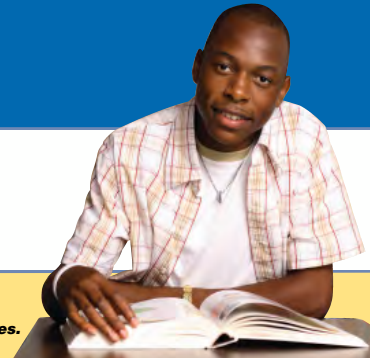
*“Job training
with Goodwill
got me hired.”*



Goodwill 
 Southwestern Pennsylvania 
Renews!

**Your purchases
put people to work!**

*“My Goodwill education
helped me
get a job.”*



Goodwill 
 Southwestern Pennsylvania 
Renews!

**OUR MISSION: We help people
improve their quality of life
through work and related services.**

*“Goodwill
renewed
my career.”*



Goodwill 
 Southwestern Pennsylvania 
Renews!

**OUR MISSION: We help people
improve their quality of life
through work and related services.**

*“Thank you
for changing
my life.”*



Goodwill 
 Southwestern Pennsylvania 
Renews!

**Your purchases
put people to work!**

2008 ANNUAL REPORT

.....

ABOUT GOODWILL

Goodwill of Southwestern Pennsylvania is a diversified human service agency that is supported, in part, by its network of retail stores and other not-for-profit businesses. We serve all of southwestern Pennsylvania and manage several affiliate units and special-purpose entities, including Goodwill Fayette, Goodwill of North Central West Virginia, Goodwill Commercial Services, Goodwill Housing, and Northside Common Ministries.

Goodwill of Southwestern Pennsylvania currently operates 25 retail stores and several other businesses to help fund programs and to provide job training and employment opportunities for our clients.

MISSION STATEMENT

We help people improve their quality of life through work and related services.

VISION STATEMENT

The vision of Goodwill of Southwestern Pennsylvania is to be recognized as the region's premier human service organization offering exceptional services. We will be satisfied only when all persons have the opportunity to achieve success in their pursuit of meaningful work or other quality of life experiences.

TABLE OF CONTENTS

<u>Description</u>	<u>Page #</u>
Now More Than Ever	3
2008 Agency Highlights	5
Financial Statements	7
2008 Client/Service Statistics	8
2008 Donors	9
Agency Leadership	13
Directory	14

Now More Than Ever

For most people and for most businesses and nonprofit organizations, 2008 was a year we would like to forget. Falling home prices, the credit crisis, massive layoffs, well-known companies closing their doors, and the deepening recession combined in a perfect storm that has created an unprecedented economic downturn. And unfortunately, it is expected to be a very long time before we even start to see a recovery.

Although the dramatic and continuing economic tailspin has negatively affected Goodwill in some ways, it also has created increased demand for our services, a phenomenon we expect to accelerate throughout 2009.

Now more than ever, people are coming to Goodwill stores, shoppers looking for bargains on clothing and household necessities to stretch their budgets. And now more than ever, people are coming to Goodwill to help them find a job. People who are suddenly unemployed and those looking for work for the first time all face an extremely tight and competitive employment market. As a result, they are coming to Goodwill in unprecedented numbers and to PA CareerLink, the state's free comprehensive one-stop employment service program, in which Goodwill is a partner in Allegheny and Fayette Counties.

The major challenge we faced in 2008 and which we will continue to address in 2009 is to make sure we are as ready and able as we can be to help people deal with this turbulent situation. We have to be at the very top of our game, and to do so, we have redoubled our efforts to operate as leanly and efficiently as possible, tightening our belts in every department.

In our retail operations, we have responded to the growing demand by appointing a new retail management team, opening two new stores –in Washington County and Butler County – and making significant changes at other stores in order to make the Goodwill shopping experience easier and better. Sales floors have been reset to make clothing and other displays more customer friendly and the intake and processing of donations have been streamlined to make more quality merchandise available to shoppers as quickly as possible throughout the day.

We also have taken steps to perk up the look and feel of our stores and to improve customer service to ensure that shoppers always find Goodwill stores to be inviting and welcoming.

Although the recent spike in retail sales was offset somewhat by the impact of the economic downturn, we remain committed to continuing our many programs and services to help more people, including our strong involvement in PA CareerLink. During 2008 Goodwill helped nearly 1,800 people find jobs, and we provided a wide range of employment services and other programs for over 108,000. Several highlights of the year are described on pages 5 and 6.

Also during 2008, we completed the re-branding of our organization by adopting a new name – Goodwill of Southwestern Pennsylvania – and a new graphic “signature” that combines that name with the well-known “Smiling-G” symbol, which is used extensively throughout the Goodwill movement. This effort also included the introduction of a special “branding signature” for advertising and other promotional materials, which incorporates the word Renews! to visually link the concept of renewal and recycling directly to our name.

During this difficult and demanding year, we were very fortunate and continue to be grateful that the work of Goodwill is carried out by such a dedicated team of employees – people who strive to be good stewards of the donations we receive and who help our clients every day through an extensive array of job-related services and programs. We also are most grateful, of course, to the many generous and caring people who support the work of Goodwill by donating clothes and vehicles, by contributing financial resources, by employing our clients, and by utilizing our business services.

Now more than ever, we sincerely thank all of you for helping Goodwill help others.



Michael J. Smith
President & Chief Executive Officer



Raymond H. Steeb, III
Chairperson



2008 AGENCY HIGHLIGHTS

New Name and New Look

The organization that was known as Goodwill Industries of Pittsburgh for nearly 90 years officially changed its name to Goodwill of Southwestern Pennsylvania (Goodwill SWPA) on April 1. Goodwill SWPA ranks as one of the largest Goodwill organizations in the U.S. The agency's affiliate units include Goodwill of Fayette County, Goodwill of North Central West Virginia, Goodwill Commercial Services, Goodwill Residential Services, and Northside Common Ministries. The new name was phased in during the year, utilizing a new graphic logo "signature" and a special "branding signature" that incorporates the word *Renews!* to visually convey a sense of renewal and recycling linked directly to the Goodwill name.



Project SEARCH

A new training/employment program for high school seniors with significant disabilities was launched in September in conjunction with UPMC South Side Hospital. The school-to-work educational program is based on the innovative model created by Cincinnati Children's Hospital. Students receive job skills training in various departments of the hospital, rotating through three to four positions over the course of the school year, building skills by engaging in tasks that prepare them for work.



Computer Recycling Center

The Goodwill Computer Recycling Center (CRC) moved in the fall of 2008 from its former location on 55th Street in the Lawrenceville section of Pittsburgh to Goodwill's headquarters building at 2600 East Carson Street on the South Side. The CRC demanufactures donated computers to remove valuable components and precious metals that can be sold as salvage materials and refurbishes donated computers to be sold at Goodwill's ComputerWorks of South Side store, which is also located at 2600 East Carson Street. Computers and related equipment can be donated at any Goodwill store or Attended Donation Center.

Stores' New Look and Processes

During 2008, all of the stores operated by Goodwill SWPA underwent several significant changes designed to make them more productive and profitable. Highly visible changes included "resetting" of the sales floors to make merchandise displays more inviting and customer friendly; elimination of most "new goods," items purchased for resale rather than donated; and the introduction of large graphic "mission support" signs featuring images of people and mission-related statements linked to the agency's new marketing theme line, *Goodwill Renews!*. Behind the scenes, dramatic modifications were made in the stores' backrooms to streamline the intake and processing of donations in order to get saleable items onto the sales floor as quickly as possible.



2008 AGENCY HIGHLIGHTS *(continued)*



Two New Stores

New Goodwill stores were opened during the year in two of the region's fastest growing areas – Peters Township in Washington County and Cranberry Township in Butler County. Together, the two stores will employ about 30 people from their local communities and provide employment and job training opportunities to people with barriers to employment. The Peters store opened in August at 3492 Washington Road, Route 19 South, and the new Cranberry store opened in October at 20668 Perry Highway, Route 19 North. Both locations are 12,000-square-foot buildings formerly occupied by Prizant's Carpet stores.

Annual Golf Event

The annual Golf for Goodwill outing on June 16 netted over \$40,000 to help support the many job training and employment programs that Goodwill SWPA provides for people with disabilities and special needs. It was sponsored for the first time by Huntington Insurance, which merged in 2007 with long-time sponsor Sky Financial Group, along with co-sponsors Highmark and Malone Middleman. KDKA Radio's Larry Richert once again served as emcee at the awards dinner.

Golf for Goodwill Event Chairman Bill Fetcko (right), senior vice president of Huntington Insurance, with awards dinner emcee Larry Richert (center) of KDKA Radio, and Goodwill President/CEO Mike Smith.



Fourth NISH Contract

Goodwill Commercial Services, Inc., an affiliate unit of Goodwill SWPA, won its fourth contract with the National Institute for the Severely Handicapped (NISH) to provide custodial and snow removal services for the U.S. Post Office and Courthouse in downtown Pittsburgh. Goodwill's other NISH contracts are for the Moorehead Federal Building downtown, the Social Security Administration office in East Liberty and the Office of Personnel Management's Investigative Services Center near Slippery Rock. The new three-year contract began December 1 and will employ 28 persons. NISH is a national nonprofit agency whose mission is to create employment opportunities for people with severe disabilities by securing Federal contracts through the Ability One Program for its network of community-based, nonprofit agencies, which includes Goodwill.



Healthcare Training Program

During 2008, a special healthcare job-training program for youths with disabilities marked its fifth anniversary. The Transition WORKS! program, which is operated by Goodwill SWPA in partnership with Westmoreland Manor, a 408-bed long-term-care nursing facility in Greensburg, has helped nearly 130 students since its inception in 2003. The program provides hands-on, paid work experience opportunities for students referred by six school districts in Westmoreland County. They receive training in various areas of Westmoreland Manor's operations and are referred to resources for healthcare employment opportunities when they graduate from high school.

Unit Assistant Kara Firmstone, is a participant in the Transition WORKS! program.

FINANCIAL STATEMENTS

Consolidated Statement of Financial Activity

for Fiscal Year ending June 30, 2008

	2008	Percent of Total	2007	Percent Change
Revenue				
Gross Sales	\$16,721,515		\$19,297,413	-15%
Salvage Income	3,597,969		3,159,636	12%
Less: Cost of Goods Sold	(2,193,354)		(4,560,000)	-108%
Net Retail Revenue	18,126,130	47%	17,897,049	1%
Government Grants	14,497,514	34%	12,914,656	11%
Program Service Fees	4,343,837	13%	4,967,012	-14%
Contributions	1,314,505	4%	1,443,730	-10%
Investment Income	(260,932)	1%	551,423	-311%
Rental and Other Income	572,032	1%	449,333	21%
Total Revenue	\$38,593,086	100%	\$38,223,203	1%
Expenses				
Program Services:				
Retail Services	\$16,075,498	40%	\$15,211,990	5%
Program Services	17,829,038	47%	17,883,185	0%
Occupancy	1,699,186	4%	1,571,736	8%
Supporting Services	3,280,283	9%	3,244,478	1%
Total Expenses	\$38,884,005	100%	\$37,911,389	3%
Consolidated Change in Net Assets	(\$290,919)		\$311,814	

Consolidated Statement of Financial Position

for Fiscal Year ending June 30, 2008

	2008	2007	Percent Change
Assets			
Cash and Cash Equivalents	530,356	1,292,892	-144%
Accounts Receivable	4,122,544	3,520,450	15%
Other Current Assets	1,617,917	1,656,518	-2%
Investment	3,478,120	3,877,671	-11%
Property and Equipment, Net	8,539,729	7,817,598	8%
Total Assets	\$18,288,666	\$18,165,129	1%
Liabilities and Net Assets			
Liabilities			
Notes Payable - Short Term	891,082	1,985,334	-123%
Accounts Payable	1,377,718	1,558,220	-13%
Accrued Expenses	2,109,267	1,839,650	13%
Notes Payable - Long Term	2,525,106	1,530,023	39%
Total Liabilities	\$6,903,173	\$6,913,227	0%
Net Assets			
Unrestricted-Undesignated	10,329,775	10,416,768	-1%
Unrestricted-Board Designated	431,512	11,409	97%
Temporarily Restricted	584,206	783,725	-34%
Permanently Restricted	40,000	40,000	0%
Total Net Assets	\$11,385,493	\$11,251,902	1%
Total Liabilities and Net Assets	\$18,288,666	\$18,165,129	1%

Goodwill of Southwestern Pennsylvania is audited by Schneider Downs, Certified Public Accountants and Business Advisors.
Housing activities are audited by other independent accountants to satisfy requirements of HUD and other investors.

2008 CLIENT/SERVICE STATISTICS

Job Placements – 1,784

Helping people overcome barriers in order to achieve competitive employment is the core activity of Goodwill of Southwestern Pennsylvania. Through our own innovative welfare-to-work and community employment programs, and through our partnership with the PA CareerLink program, we helped 1,784 men and women find jobs in 2008.

Individuals Served – 108,002

Goodwill of Southwestern Pennsylvania and its affiliates served over 108,000 people during 2008 through our partnership with PA CareerLink and the various programs listed below. The figures indicate the number of people served by each program.

Client/Community Emergency Needs Funds – 132

Providing support via vouchers for Goodwill clients and needy residents of the City of Pittsburgh for the purchase of clothing, household items and furniture.

Employment & Training – 64,299

Goodwill is a one-stop source for job-related services to help individuals with disabilities and other barriers to employment. From evaluation and testing, to training and education, to placement and employment services, no other organization offers such an integrated and comprehensive menu of employment-related services. Services offered include access to PA CareerLink and YouthLINK, a program offering employment counseling and support services for youth ages 14-21.

Assessments - 494

Assistive Technology - 359

Career Ladders - 39

Education - 827

Drivers' Education - 61

Goodwill Employment Training Center - 57

Goodwill Literacy Initiative - 709

Fayette Affiliate - 234

Nursing Career Futures - 383

McKeesport Career Development Center - 316

PA CareerLink Partnership - 60,474

Pathway - 1,148

YouthLINK - 25

Energy Assistance – 40,692

Helping Duquesne Light and Equitable Gas customers access various energy assistance programs.

Housing – 238

With its affiliate unit, Goodwill Residential Services, Goodwill of Southwestern Pennsylvania provides housing opportunities through its various residential facilities: Custodial Care Center, Goodwill Manor, Goodwill Plaza, Goodwill Villa, H.E.A.R.T. House, Jefferson Courtyard, Northside Common Ministries, Summerdale Court, and Warren Plaza.

Northside Common Ministries (NCM) – 2,608

Serving the Northside community since 1982, Northside Common Ministries (NCM) -- a highly respected organization that operates a shelter for homeless men, a community food pantry, and a permanent housing program for homeless men with disabilities -- became an affiliate unit of Goodwill in 2007. Now functioning as an autonomous, self-directed operating program with Goodwill's Human Services Department, NCM served the following number of people in 2008:

Food Pantry - 2,104

Men's Shelter - 504

Senior Citizen Center – 33

Goodwill's senior center, Elderberry Junction, focuses on enhancing the quality-of-life for elderly persons with developmental disabilities.

2008 DONORS

Businesses, Foundations, Churches, & Organizations

Accel Sign Group, Inc.
Advanced Communications Co.
AFLAC
Alcoa Corporation
Allegheny Foundation
Allegheny Technologies Charitable Trust
Alpern Rosenthal
American Eagle Outfitters
Ameriprise Financial, Inc.
Amshel Charitable Foundation
Ellen Bachman Amshel Revocable Trust
The Andy Warhol Museum
Aon Foundation
Ben & Fannie Applestein Fund
ARC Human Services, Inc.
Ariba
Armstrong Development, Inc.
Automated Entrance Systems Co.
Automatic Data Processing, Inc (ADP)
AW Communications
The Bank of New York Mellon
Bayer MaterialScience
Bender Consulting Services, Inc.
Berner International Corporation
Bidwell Training Center, Inc.
Bobby Rahal Automotive Group
Bognar and Company, Inc.
Bozzone Family Foundation
Brentwood Century Club
Charles A. Brooks Charitable Trust

Brothers Lazer Service
The Buhl Foundation
Buncher Family Foundation
The Callos Companies
Calvary Senior Citizens
Campos, Inc.
Charles Talbot Campbell Charitable Foundation
Cardinal Wright Regional School
Carnegie Mellon University
Certified Lift Specialists, Inc.
Cheesecake Factory
Chick-fil-A: Pleasant Hills
Christie and Associates
Christman Chemical Company
CIGNA HealthCare
City Theatre
Clearview Federal Credit Union
ClimaTech, Inc.
Cohen & Grigsby, P.C.
Comcast
ComDoc
Constitution Capital Corporation
The Copeland Fund for Nonprofit Management
Copperweld Corporation
Edwin R. Crawford Estate
Leasure K. Darbaker Trust
Davis Vision
Dell, Inc.
DEMCO
Dominion Foundation
Duquesne University
Eat'n Park Hospitality Group
Edward C. Smyers Company, Inc.

Excuses Bar & Grill
Federated Investors, Inc.
First Commonwealth Financial Corp.
FISA Foundation
Frank B. Fuhrer Wholesale
Friends of Goodwill Auxiliary
Friends of the Library of Upper St. Clair
Gateway Health Plan
Giant Eagle, Inc.
Gigliotti, Sirena & Associates
GlaxoSmithKline
GoodSearch
Grainger Industrial Supply
Greetree Parkway Associates / FWG Real Estate
Grenen & Birsic, P.C.
Hanel Storage Systems
H.J. Heinz Company
H.J. Heinz Company Foundation
Holliday Fenoglio Fowler, L.P. (HFF)
Highmark Blue Cross Blue Shield
Hill, Barth & King, LLC
Milton G. Hulme Charitable Foundation
Huntington Insurance
Huntington Wealth Management
IBEW Local Union No. 5
Intergroup Communications
John E. & Sue M. Jackson Charitable Trust
Jefferson United Methodist Church,
Jefferson Hills
Jeram Marketing
Jewish Healthcare Foundation
Jim Ludwig's Blumengarten

Jim Ludwig's Blumengarten
JR Advertising Specialties, Inc.
KDKA-AM Radio
KDKA-TV
Klavon's Ice Cream Parlor
Langholz Wilson Ellis
LANXESS North America
Laurel Security
Lehner Family Fund
Louis F. Leeper Company
Maddigan Communications, Inc.
Malone Middleman, P.C.
Marcus & Shapira, LLP
Marsh USA, Inc.
Mason Dixon
Matthews Educational and Charitable Trust
McGann & Chester, LLC
McGee Maruca & Associates, P.C.
McKeesport Council No. 109: J.O.U.A.M.
Katherine Mabis McKenna Foundation, Inc.
Mercer Health & Benefits
Mercy Behavioral Health
Meyer, Unkovic & Scott LLP
Milan Vranish Insurance Agency
Mitsubishi Electric Power Products, Inc. / HOPE Committee
Mountaineer Casino Racetrack & Resort
Mt. Lebanon Office Equipment Company., Inc.
National Aviary
NCS Envelope Service

2008 Donors *(continued)*

Neishloss & Fleming, Inc.
W.I. Patterson Charitable Fund
Philadelphia Insurance Companies
Pinnacle Auto Service
Pittsburgh Business Times
The Pittsburgh Foundation
Pittsburgh Mercy Health System
Pittsburgh Penguins
Pittsburgh Pirates
Pittsburgh Post-Gazette
Pittsburgh Public Theater
Pittsburgh Steelers Sports, Inc.
Pittsburgh Symphony Orchestra
Pittsburgh Tribune-Review
PNC Bank
Precision Kidd Steel Co., Inc.
Professional Code Services, Inc.
Quaker Steak & Lube Restaurants
Radelet McCarthy, Inc.
Trust "C" U/W of Norman C. Ray
Reflex Staffing Solutions
Renaissance Pittsburgh Hotel
RISO, Inc.
Robert Morris University
Roscoe United Methodist Women
Rotary Club: Chestnut Ridge
Rotary Club: Downtown Pittsburgh
St. Joseph's Church
Leonard A. & Mary Jane Schafer
Charitable Foundation
Schneider Downs & Co., Inc.
James M. & Lucy K. Schoonmaker
Foundation
Shubh Hotels Pittsburgh / Hilton
Pittsburgh

R.P. Simmons Family Charitable
Trust
SMC Insurance Agency, Inc.
Snee-Reinhardt Charitable Foundation
Solomon Ford, LLC
Solutions 21, Inc.
Springer Bush & Perry, P.C.
Straka & Gustine, LLP
Stuckeman Charitable Trust
The Sturges Foundation
Super Mail, Inc.
T/V Brokerage, Inc.
Tambellini Seventh Street Ristorante
Taylor United Methodist Women
Thorp Reed
Three Rivers Ice Cream Services, Inc.
Tidioute Oil Company, Inc.
Tippins Foundation
Lou Torcasi Cement
The Edith L. Trees Charitable Trust
Treesdale Golf & Country Club
Tucker Arensberg, P.C.
Uniontown Hospital Medical Staff
University of Pittsburgh, Department of
Rehabilitation Science and Technology
UPMC / Friends of IsMeTT
UPMC Health Plan
U.S. Steel Corporation
Veterans Leadership Program of Western
Pennsylvania
Virgin Carpets
Volunteers of America Pennsylvania /
Working Order
Wal-Mart Stores, Inc.
Washington Wild Things

Robert & Mary Weisbrod Foundation
West Virginia Wesleyan College
Hilda Willis Foundation
Wilson Marketing Group
WPXI
Yellow Cab Company of Pittsburgh
YouthWorks, Inc.
Zambelli Fireworks
Zovko Brothers Garage

Goodwill Champions **([®]\$1,000+)**

Mr. & Mrs. Donald O. Barth
Ms. Nadine Bogнар
Mr. John Brier
Mr. & Mrs. Gary R. Claus
Mr. & Mrs. J. Ardie Dillen
Mrs. Jean Eberly
Mr. & Mrs. John W. Frombach
Ms. Barbara Hellberg
The James P. McCabe Family
Mr. & Mrs. John D. Meehan
Mr. & Mrs. Donald T. Menovich
Mr. Stanley G. Schaffer
Mr. & Mrs. Michael J. Smith
Mr. & Mrs. Ren M. Sutherland
Mr. & Mrs. Robert B. Williams

Goodwill Builders **([®]\$500–\$999)**

Mrs. Kristen E. Belz-Ornato
Mr. & Mrs. W. Gerald Blaney
Mr. & Mrs. John Buchanan
Mr. & Mrs. Daniel G. Cole
Ms. Vicki Cook

Mr. Walter R. Day, III
Mr. & Mrs. Ramon E. Dodson
Mr. & Mrs. Charles C. Dollins
Ms. Rachel V. Hennessey
Ms. Pam Kunkle
Mr. & Mrs. Dirk B. Landis
James & Karen Larrimer
Mr. & Mrs. Lawrence J. McCabe
Mr. & Mrs. James C. Roddey
Mr. James E. Scheuermann
Ms. Simone D. Schubert
Mr. & Mrs. John G. Shortridge
Mr. & Mrs. Richard L. Trainer
Mr. & Mrs. Dale C. Weisenstein

Goodwill Stewards **([®]\$250–\$499)**

Mr. & Mrs. Robert L. Allman, II
Craig & Dawn Andersson
Mr. & Mrs. Bradley R. Burger
Mr. & Mrs. Charles R. Burke
Mr. Dana C. Craig
Mr. Sam Depe, III
Ms. Joan H. Dessloch
Mr. James C. Diggs
Mr. Patrick A. Fusco
Ms. Shirley Gearing
Mr. & Mrs. Patrick J. Guinee
Mr. & Mrs. Edward J. Haney
Mr. & Mrs. Worth Helms
Mr. & Mrs. J. Frank Hess
Mr. & Mrs. Richard L. Hodgdon
Ms. Suzanne Hribik
Mr. & Mrs. Edward R. Lawrence, Jr.
Mr. & Mrs. Michael P. Malakoff

Ms. Jacqueline Mitchell
Dr. Mary H. Page
Mr. Albert G. Prem
Mr. & Mrs. Elmer S. Sachse
Mr. & Mrs. Eric C. Schorr
Mr. John R. Seitz
Mr. & Mrs. Seymour A. Sikov
Mr. Archie C. Smiles, Jr.
Mr. & Mrs. H. Donald Stone, Jr.
Mr. & Mrs. David Tobiczynk
Mr. & Mrs. William D. Walston
Mr. & Mrs. Jay D. Zeleznik

Goodwill Advocates
(⁶100-³249)

Ms. Madalon Amenta
Mr. & Mrs. Morris Baker
Mr. Robert F. Baker
Mr. & Mrs. J. Ray Baldrige, Jr.
Mrs. Phyllis B. Beatty
Dr. & Mrs. Thomas G. Benedek
Dr. & Mrs. Harry Boretsky
Ms. Christine J. Boyle
Mr. & Mrs. Allan G. Bullen
Mr. Edwin S. Burkhart
Mr. Mark Burns
Mr. Frank Calandra
Mr. Robert M. Carpenter, Jr.
Ms. Valerie D. Carpenter
Dr. & Mrs. Domingo T. Chua
Ms. Stephanie Cipriani
Mr. & Mrs. D.W. Cleaver
Dr. & Mrs. John W. Coltman
Mr. Robert H. Connamacher
Mr. Harry N. Cotabish

Ms. Martha M. Crone
Mrs. Margaret S. Cyert
Cathy & Lenny Davis
Mr. & Mrs. Henry F. Devens
Mr. Scott Diemert
Mr. & Mrs. Richard B. Donaldson
Mr. & Mrs. Richard F. Douds
Mr. & Mrs. Norman J. Duniak
Mr. & Mrs. Robert J. Egan
Mr. & Mrs. Mario Farina
Mr. & Mrs. Robert Fawcett
Mr. & Mrs. Phillip Fink
Mr. & Mrs. Paul E. Fitting
Ms. Suzanne Flood
Mr. & Mrs. Joseph W. Foltz
Mr. & Mrs. James A. Frank
Mr. & Mrs. J. Gary Gardner
Mr. & Mrs. Benedict J. Gessler
Mr. & Mrs. Charles E. Getze
Mr. & Mrs. Gaylord S. Gillis
Mr. & Mrs. David C. Green
Mr. & Mrs. Louis P. Greulich
Mr. & Mrs. Robert H. Gustine
The Gustine Family
Mr. & Mrs. Bruce E. Haney
Ms. Virginia M. Hansmann
Dr. & Mrs. Anthony M. Harrison
Mr. & Mrs. Lyle Holsinger
Ms. Sheila A. Holt
Ms. Katherine Anne Holter
Ms. Rachel Hough
Ms. Helen B. Jacob
Mr. & Mrs. Edward J. Joyce
Mr. & Mrs. Donald L. Kalkbrenner, Jr.
Ms. Virginia Kaufman

Mrs. James P. Kinard
Mr. & Mrs. Donald G. Kirk
Dr. & Mrs. Leonard S. Kisslinger
Ms. Mary Ann Kocan
Mr. Robert E. Krzeminski
Ms. Helen W. Lang
Mr. & Mrs. Frederick S. Lapisardi
Ms. Nancy R. Lewis
Mr. & Mrs. Robert R. Lewis
Dr. & Mrs. Thomas J. Lewis
Ms. Jo Lofstead
Mr. & Mrs. David B. Long
Ms. Jane M. Lubic
Mr. & Mrs. Chester Magiera
Mr. Robert J. Malinic
Mr. & Mrs. Patrick Malloy
Mr. Ralph F. Manning
Mr. Richard Margerum
Mr. Jason F. Maruccio
Mr. Robert C. McCartney
Rev. & Mrs. Ronald M. McCauley
Mr. Richard McElhinny
Mr. John A. Mills, III
Mr. & Mrs. Robert A. Morrow
Ms. Julia Ann Mosko
Ms. Sarah E. Murdock
Mr. & Mrs. Michael W. Murray
Mr. & Mrs. A.A. Murrer, Jr.
Mrs. Wilbert A. Nicholl
Mr. & Mrs. Charles A. Norton
Ms. Holly O'Donnell
Ms. Sylvia E. O'Donovan
Ms. Caroline O'Nan
Mrs. Rita M. O'Neill
Mr. Charles E. Peterson

Ms. Lisa M. Porter
Mr. & Mrs. Richard W. Pott
Mr. & Mrs. David G. Reese
Mr. Albert W. Rorer
Ms. Mary Scabillon
Ms. Henrietta Semans
Ms. Pauline Semans
Ms. Velma J. Sharpsky
Ms. Maureen Shenkel
The John R. Sims, Jr. Family
Mr. & Mrs. Phillip H. Smith
Mr. Morton D. Stanfield
Ms. Joanne W. Stephenson
Ms. Nanette M. Stevens
Mr. & Mrs. William H. Sullivan
Mrs. Nancy J. Svoboda
Mrs. Roberta W. Tobiczynk
Ms. Catherine W. Trushel
Mr. & Mrs. Charles E. Vogel
Mr. Karl E. Voight
Mr. & Mrs. James C. Warters
Mr. Dwight W. Way
Mr. & Mrs. Albert Wells
Ms. Mary Louise White
Mr. & Mrs. Robert B. Wolf
Mr. J.A. Wunderlich, III
Mr. & Mrs. George A. Wyfker
Mr. & Mrs. Hugh D. Young
Ms. Betty Lou Yount

**For more information about
becoming a Goodwill donor,
please visit our web site at
www.goodwillswpa.org.**

2008 Donors *(continued)*

In Honor of

Daniel Balson
*by the Friends & Patrons of D.B.'s
Unity Station Tavern*

Dr. Robert S. Foltz
by Mrs. Audrey S. Blackstock

Ms. Janet Haney
by Mr. & Mrs. Edward J. Haney

Jacqueline Mitchell
by Rotary Club: Chestnut Ridge

Sophia Moses
*by Dr. Joseph Disarro & Ms. Judith
Moses, Esq.*

Ms. Janet Parish
by Mrs. Audrey S. Blackstock

Mr. Mike Sullivan
by Ms. Jean Hennessey-Owens

Jerry Waggoner
by Mr. & Mrs. Gaylord S. Gillis

In Memory of

Maudie & Lori Armstrong
by Rev. Robert C. Armstrong

Deborah Jo Bisdee
by Ms. Miriam B. Bisdee

Mr. Glenn Blackburn
by Mrs. Allegra Blackburn-Dwyer

Arthur Dunzik
by Mrs. Arthur Dunzik

Arthur Dunzik
by Ms. Rebekah Sims

Arthur Dunzik
by Ms. Priscilla Sims

Antoinette Episcipo
by Mr. Jason F. Maruccio

Mr. & Mrs. Marshall K. Evans
by Mr. & Mrs. Ren M. Sutherland

James R. Fako
by Mr. & Mrs. Donald T. Menovich

Mrs. Mildred Funovitz
by Mr. & Mrs. John M. Petchar

Sharon Goerig
by Mr. & Mrs. Joseph P. Savino

Mr. Michael S. Haburchak
by Mrs. Alice M. Haburchak

Woody Hamilton
by Mr. & Mrs. James S. Hamilton

William & Billy Hennessey
by Ms. Rachel V. Hennessey

Billy Hennessey
by Mr. & Mrs. William H. Sullivan

Mary Joyce
by Mr. & Mrs. Edward J. Joyce

Mrs. Rose M. Krieger
by Mr. Theodore H. Krieger

William G. Marshall
*by McKeesport Council No. 109:
Jr. Order United American Mechanics*

William H. Morse
by Mr. Bill Brendlinger

William H. Morse
by Mr. & Mrs. Donald J. Christl

William H. Morse
by Ms. Patricia A. Colangelo

William H. Morse
by Ms. Carole J. Crum

William H. Morse
by Ms. Sandra L. Demas

William H. Morse
by Mr. & Mrs. J. Gary Gardner

William H. Morse
by Ms. Lisa Irvin

William H. Morse
by Mr. & Mrs. Patrick Malloy

William H. Morse
by Mr. & Mrs. Daniel Ojserkis

William H. Morse
by Ms. Karen E. Shepherd

Carolyn Nelson
by The Charles L. Irvin Family

Carolyn Nelson
by Mr. R. James Nelson, III

Carolyn Nelson
by The John Sims, Jr. Family

Robert & Phyllis Nelson
by The John Sims, Jr. Family

Robert & Phyllis Nelson
by Mr. & Mrs. Robert J. Nelson, Jr.

Dr. Patnam
by Uniontown Hospital's Medical Staff

Mr. Herbert E. Ransford, Jr.
by Mrs. Cora O. Ransford

Joan Scabilloni
by Ms. Mary Scabilloni

Mr. James N. Shaver
by Mses. Donna & Jeri Penrose

Jack Sims
by The Shawn Grusofsky Family

Jack Sims
by Ms. Jill Ward

Jack Sims
by Mrs. Henry Yetter

Jack Sims
by The John Sims, Jr. Family

Edward "Big Ed" Vatavek
by Mr. & Mrs. Robert J. Nelson, Jr.

Henry Yetter
by Mrs. Henry Yetter
Henry Yetter
by The John Sims, Jr. Family

Major Auto Donors

Mr. Joseph Bulseco
Ms. Ann L. Cook
Ms. Lawrence DeCicco
Mr. Regis Eannarino
Mr. Glenn Frazier
Ms. Elizabeth Geraghty
Golden Triangle Sales & Marketing
Mr. Paul Kappel
Siva Kedarnath
Libby H.L. Corporation
Mr. Joseph Prokay
Mr. Thomas Shanahan
Mr. Andemeskel Tessamaaiam

Special Thanks

Goodwill of Southwestern Pennsylvania would like to thank the following partners and friends for their help during 2008:

Gary Geyer, Design Consultant for the donation of graphic design services;

Michael Robinson Photographs for the donation of photography services; and,

Super Mail, Inc. for the donation of printing and mailing services.

AGENCY LEADERSHIP AS OF DECEMBER 31, 2008

Officers of the Board

Raymond H. Steeb, III
Chairperson

Ernestine Harris
Vice Chairperson

Patrick J. Guinee
Secretary

Gary R. Claus
Treasurer

Michael J. Smith
President/CEO

Directors

Bishop Thomas J. Bickerton

John Brier

R. Yvonne Campos

J. Ardie Dillen

Donald Dolde

James M. Droney, Jr.

Charles P. Falce

Mario Farina

Cosette M. Grant-Overton

Robert H. Gustine

Frank M. Hammond

Jane Haney

Worth M. Helms

Judith A. Jerry

Donald L. Kalkbrenner, Jr.

John C. Krouse

Karen L. Larrimer

Albert H. Mercer

John A. Mills, III

Curtis C. Randle El

David G. Reese

Donald Scandrol

Eric C. Schorr

Morton D. Stanfield

William G. Stayduhar

Jeffrey W. Sterling

Emeritus Member

Robert S. Foltz

Honorary Life Members

James C. Roddey

Richard M. Scaife

Leadership Team

Bradley Burger

Acting Vice President of Sales

Cathy Davis

Director of Risk Management

Gary Geiger

Director of Housing

Ella Holsinger

Vice President of Human Services

Kathy Hrala

Assistant Vice President of Program Management

Suzanne Hribik

Vice President of Finance and Technology

Francis Kosmacki

Director of Information Technology

Tina Lynch

Director of Human Resources

Gail Matera

Assistant Vice President of Retail Personnel

Jacqueline Mitchell

Vice President of Affiliate Operations

Kay Polusny

Administrative Assistant to the President

Robert Stape

Assistant Vice President of Retail Operations

David Tobiczky

Vice President of Marketing and Development

Patricia Trainer

Chief Operating Officer / Chief Compliance Officer

Eric Yenerall

Assistant Vice President of Program Development

DIRECTORY

Headquarters

Goodwill of Southwestern Pennsylvania

Robert S. Foltz Building
2600 East Carson Street
Pittsburgh, PA 15203
412-481-9005

Fayette Affiliate

40 Connellsville Street
Uniontown, PA 15401
724-437-9878

Goodwill of North Central West Virginia

1200 West Main Street
Bridgeport, WV 26330
304-842-3288

Training & Employment

Workforce Development Center

Pittsburgh

412-390-2263 or 412-390-2261

Fayette County

724-437-9878

- Goodwill Employment Training Center
- Goodwill Literacy Initiative & other educational programs
- Job Training
- Driver Training
- Vocational Assessment
- Welfare-to-Work Programs
- Youth Programs

Union Station Clubhouse (Fayette)

Prevocational psychiatric rehabilitation services
724-437-9311

PA CareerLink Centers

Employment counseling and support services

Allegheny East

412-436-2225

Allegheny West

412-809-3500

Fayette County/Uniontown

724-434-5627

Mon Valley Regional

724-379-4750

Pittsburgh/Downtown

412-552-7100

Pittsburgh/South Side

412-390-2327

Westmoreland County/Alle-Kiski

724-334-8600

Westmoreland County/Youngwood

724-755-2330

Web Site

www.careerlinkpittsburgh.com

YouthLINK

Employment counseling and support services for youth ages 14-21
412-390-2441

Retail Stores

SOUTHWESTERN PENNSYLVANIA

Banksville Road

2866 Banksville Road
412-942-0090

Belle Vernon

140 Finley Road
724-929-4202

Butler

370 New Castle Road
724-284-1037

Centre Avenue

5993 Centre Avenue
412-924-0070

Cheswick

1210 Pittsburgh Street
724-274-5883

Cranberry Township

20668 Perry Highway
Route 19 North
724-776-0958

Greensburg

149 Donohoe Road
724-834-2156

Monroeville

3801 William Penn Highway
412-856-9840

Mt. Pleasant

Countryside Shopping Center
Route 819
724-547-2649

North Hills

7221 McKnight Road
412-635-9612

North Huntingdon

Norwin Hills Shopping Center
Route 30
724-864-2980

North Side

509 East Ohio Street
412-322-5666

Peters Township

3492 Washington Road
Route 19 South
724-941-5437

Rochester

Rochester Plaza
750 Ohio River Boulevard
724-775-2559

South Side

2700 East Carson Street
412-481-5390

Uniontown

1003 Mall Run Road
724-460-0448

Washington
89 Jefferson Avenue
724-223-0917

Wexford
Wexford Shoppes
10293 Perry Highway
724-933-4520

Whitehall
2780-90 Saw Mill Run Boulevard
412-885-5151

NORTH CENTRAL WEST VIRGINIA

Bridgeport Store & Outlet
1200 West Main Street
304-842-3288

Buckhannon
15 South Spring Street
304-472-0587

Elkins
Elkins Plaza
708 Beverly Pike
304-636-7529

Fairmont
Middletown Mall
2500 South Fairmont Avenue
304-363-3155

Morgantown
Mountaineer Mall
5000 Greenbag Road
304-296-7900

Attended Donation Centers
Donations of your gently used clothing, household items and computers are always welcome at any of our retail locations.

SOUTHWESTERN PENNSYLVANIA

Bethel Park
Christ United Methodist Church
44 Highland Road

North Versailles
Giant Eagle in the Braddock Hills Shopping Center
3721 Bevan Road

Robinson Township
Giant Eagle
6500 Steubenville Pike

NORTH CENTRAL WEST VIRGINIA

Fairmont
Middletown Mall
2500 South Fairmont Avenue

Other Businesses

Auto Auction
All vehicles donated to Goodwill are auctioned at our North Huntingdon auction site located at 75 Bilott Avenue (off Rt. 30).
1-888-3040-CAR (toll-free)
(1-888-304-0227)

Burnham Café
412-390-2258

Business/Production Services
Workshops employing Goodwill clients
Pittsburgh: 412-390-2286
Fayette County: 724-437-9878

Computer Recycling Center
412-390-2353
• Kil-a-Byte Data Destruction Service
Safe, affordable, guaranteed way to permanently destroy information residing on computer hard drives
• Reconnect Pittsburgh
(A Dell / Goodwill Alliance)
A comprehensive computer recovery, reuse and environmentally responsible recycling program

ComputerWorks of South Side
Offering low-cost rebuilt computers, computer parts and computer accessories
2600 East Carson Street
412-481-0922

Fayette County Recycling Center
Residential & commercial recycling for Fayette County residents
107 Romeo Lane
724-437-9987

Goodwill Custodial Services
Janitorial & maintenance services
Pittsburgh 412-390-2268
Fayette County 724-437-9878

Housing Facilities
Apartment and independent living facilities
Goodwill Plaza: 412-771-0122
Goodwill Villa: 412-257-4180
Goodwill Manor: 412-257-4844
Jefferson Courtyard: 724-437-9878
Summerdale Court: 412-257-4180
Warren Plaza: 412-681-1749

Miscellaneous

Financial Support
Annual giving, fundraising events, planned giving and agency tours
412-390-2260

Volunteer Opportunities
412-390-2294

Friends of Goodwill Auxiliary
Pittsburgh: 412-390-2396
Fayette County: 412-437-9878

Media & Public Relations
412-390-2236

Donation Drives
412-390-2294

For more information, please visit our web site at www.goodwillswpa.org.



**Robert S. Foltz Building
2600 East Carson Street
Pittsburgh, PA 15203-2102**

**Telephone: 412-481-9005
Fax: 412-481-3668**

Web Site: www.goodwillswpa.org

Our Mission

*We help people improve their quality of life
through work and related services.*
